

**LIIF's Lending Portfolio
Portfolio by Loan Product**

Region	FY16		FY17		FY18		FY19		FY20		FY21	
	Total	%	Total	%	Total	%	Total	%	Total	%	Total	%
Acquisition	\$58,539,895	20.6%	\$70,692,000	21.5%	\$107,756,433	25.4%	\$120,118,808	27.2%	\$124,004,526	26.3%	\$133,491,701	29.9%
Construction / Mini Perm	\$72,557,059	25.5%	\$80,940,874	24.6%	\$91,375,580	21.6%	\$110,593,295	25.0%	\$94,328,820	20.0%	\$80,905,163	18.1%
Construction / Permanent	\$13,355,083	4.7%	\$26,090,386	7.9%	\$29,977,424	7.1%	\$10,351,726	2.3%	\$15,291,233	3.2%	\$21,747,832	4.9%
Construction	\$49,075,064	17.3%	\$55,306,867	16.8%	\$62,827,667	14.8%	\$56,363,940	12.7%	\$66,858,856	14.2%	\$30,684,185	6.9%
PBC EQT	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$1,700,000	0.4%
Mini Perm	\$44,420,677	15.6%	\$52,670,064	16.0%	\$68,876,049	16.2%	\$50,997,056	11.5%	\$51,969,829	11.0%	\$38,460,423	8.6%
Permanent	\$35,756,591	12.6%	\$34,346,719	10.4%	\$45,027,724	10.6%	\$68,063,113	15.4%	\$85,825,333	18.2%	\$113,641,328	25.5%
Predevelopment	\$6,375,962	2.2%	\$4,809,734	1.5%	\$7,667,652	1.8%	\$8,490,036	1.9%	\$14,127,352	3.0%	\$15,395,238	3.5%
Other	\$4,173,523	1.5%	\$4,345,114	1.3%	\$10,442,842	2.5%	\$17,103,078	3.9%	\$19,177,907	4.1%	\$9,869,105	2.2%
Total	\$284,253,853	100.0%	\$329,201,757	100.0%	\$423,951,371	100.0%	\$442,081,052	100.0%	\$471,583,857	100.0%	\$445,894,974	100.0%