

**LIIF's Lending Portfolio
Portfolio by Geography**

Region	FY16		FY17		FY18		FY19		FY20		FY21	
	Total	%	Total	%	Total	%	Total	%	Total	%	Total	%
California	\$98,095,081	34.5%	\$103,143,933	31.3%	\$131,928,766	31.1%	\$113,712,408	25.7%	\$143,007,781	30.3%	\$121,276,736	27.2%
New Jersey	\$34,286,700	12.1%	\$38,620,275	11.7%	\$42,602,126	10.0%	\$41,684,011	9.4%	\$40,730,475	8.6%	\$43,358,707	9.7%
New York City	\$99,305,539	34.9%	\$101,517,838	30.8%	\$116,892,953	27.6%	\$129,060,536	29.2%	\$144,654,931	30.7%	\$111,542,611	25.0%
New York State	\$8,953,563	3.1%	\$11,658,334	3.5%	\$11,213,403	2.6%	\$7,401,279	1.7%	\$7,051,057	1.5%	\$54,367	0.0%
Washington, DC	\$20,321,351	7.1%	\$43,455,366	13.2%	\$72,370,006	17.1%	\$67,324,700	15.2%	\$43,695,200	9.3%	\$44,494,180	10.0%
Non Core	\$19,118,097	6.7%	\$26,460,896	8.0%	\$44,415,401	10.5%	\$77,637,195	17.6%	\$86,444,413	18.3%	\$119,168,373	26.7%
Other	\$4,173,523	1.5%	\$4,345,114	1.3%	\$4,528,717	1.1%	\$5,260,923	1.2%	\$6,000,000	1.3%	\$6,000,000	1.3%
Total	\$284,253,853	100.0%	\$329,201,757	100.0%	\$423,951,371	100.0%	\$442,081,052	100.0%	\$471,583,857	100.0%	\$445,894,974	100.0%