

**LIIF's Lending Portfolio  
Portfolio by Geography**

Region	FY14		FY15		FY16		FY17		FY18		FY19	
	Total	%	Total	%	Total	%	Total	%	Total	%	Total	%
California	\$83,682,609	41.5%	\$74,442,204	32.4%	\$98,095,081	34.5%	\$103,143,933	31.3%	\$131,928,766	31.1%	\$113,712,408	25.7%
New Jersey	\$4,204,020	2.1%	\$12,724,927	5.5%	\$34,286,700	12.1%	\$38,620,275	11.7%	\$42,602,126	10.0%	\$41,684,011	9.4%
New York City	\$78,128,153	38.8%	\$97,987,451	42.6%	\$99,305,539	34.9%	\$101,517,838	30.8%	\$116,892,953	27.6%	\$129,060,536	29.2%
New York State	\$7,541,022	3.7%	\$9,095,571	4.0%	\$8,953,563	3.1%	\$11,658,334	3.5%	\$11,213,403	2.6%	\$7,401,279	1.7%
Washington, DC	\$7,130,707	3.5%	\$16,225,137	7.1%	\$20,321,351	7.1%	\$43,455,366	13.2%	\$72,370,006	17.1%	\$67,324,700	15.2%
Non Core	\$20,737,863	10.3%	\$19,519,583	8.5%	\$19,118,097	6.7%	\$26,460,896	8.0%	\$44,415,401	10.5%	\$77,637,195	17.6%
Other	\$0	0.0%	\$0	0.0%	\$4,173,523	1.5%	\$4,345,114	1.3%	\$4,528,717	1.1%	\$5,260,923	1.2%
<b>Total</b>	<b>\$201,424,373</b>	<b>100.0%</b>	<b>\$229,994,872</b>	<b>100.0%</b>	<b>\$284,253,853</b>	<b>100.0%</b>	<b>\$329,201,757</b>	<b>100.0%</b>	<b>\$423,951,371</b>	<b>100.0%</b>	<b>\$442,081,052</b>	<b>100.0%</b>