

**LIIF's Lending Portfolio  
Portfolio by Loan Product**

Region	FY17		FY18		FY19		FY20		FY21		FY22		FY23		FY24	
	Total	%	Total	%	Total	%	Total	%	Total	%	Total	%	Total	%	Total	%
Acquisition	\$70,692,000	21.5%	\$107,756,433	25.4%	\$120,118,808	27.2%	\$124,004,526	26.3%	\$133,491,701	29.9%	\$99,722,809	22.5%	\$143,304,259	27.1%	\$181,040,464	27.8%
Construction / Mini Perm	\$80,940,874	24.6%	\$91,375,580	21.6%	\$110,593,295	25.0%	\$94,328,820	20.0%	\$80,905,163	18.1%	\$102,395,437	23.1%	\$87,834,305	16.6%	\$109,774,966	16.9%
Construction / Permanent	\$26,090,386	7.9%	\$29,977,424	7.1%	\$10,351,726	2.3%	\$15,291,233	3.2%	\$21,747,832	4.9%	\$31,830,060	7.2%	\$55,894,076	10.6%	\$63,237,696	9.7%
Construction	\$55,306,867	16.8%	\$62,827,667	14.8%	\$56,363,940	12.7%	\$66,858,856	14.2%	\$30,684,185	6.9%	\$45,547,042	10.3%	\$62,860,998	11.9%	\$101,749,296	15.6%
PBC EQT	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$1,700,000	0.4%	\$2,360,000	0.5%	\$2,820,000	0.5%	\$3,280,000	0.5%
Mini Perm	\$52,670,064	16.0%	\$68,876,049	16.2%	\$50,997,056	11.5%	\$51,969,829	11.0%	\$38,460,423	8.6%	\$30,228,377	6.8%	\$33,986,414	6.4%	\$42,774,961	6.6%
Permanent	\$34,346,719	10.4%	\$45,027,724	10.6%	\$68,063,113	15.4%	\$85,825,333	18.2%	\$113,641,328	25.5%	\$98,776,957	22.3%	\$105,612,830	20.0%	\$109,220,102	16.8%
Predevelopment	\$4,809,734	1.5%	\$7,667,652	1.8%	\$8,490,036	1.9%	\$14,127,352	3.0%	\$15,395,238	3.5%	\$26,055,642	5.9%	\$30,286,547	5.7%	\$34,906,369	5.4%
Other	\$4,345,114	1.3%	\$10,442,842	2.5%	\$17,103,078	3.9%	\$19,177,907	4.1%	\$9,869,105	2.2%	\$5,600,000	1.3%	\$6,689,460	1.3%	\$4,800,000	0.7%
<b>Total</b>	<b>\$329,201,757</b>	<b>100.0%</b>	<b>\$423,951,371</b>	<b>100.0%</b>	<b>\$442,081,052</b>	<b>100.0%</b>	<b>\$471,583,857</b>	<b>100.0%</b>	<b>\$445,894,974</b>	<b>100.0%</b>	<b>\$442,516,325</b>	<b>100.0%</b>	<b>\$529,288,888</b>	<b>100.0%</b>	<b>\$650,783,856</b>	<b>100.0%</b>