

**LIIF's Lending Portfolio
Portfolio by Geography**

	FY17		FY18		FY19		FY20		FY21		FY22		FY23	
Region	Total	%	Total	%	Total	%	Total	%	Total	%	Total	%	Total	%
California	\$103,143,933	31.3%	\$131,928,766	31.1%	\$113,712,408	25.7%	\$143,007,781	30.3%	\$121,276,736	27.2%	\$108,390,899	24.5%	\$123,959,124	23.4%
New Jersey	\$38,620,275	11.7%	\$42,602,126	10.0%	\$41,684,011	9.4%	\$40,730,475	8.6%	\$43,358,707	9.7%	\$42,475,365	9.6%	\$11,513,495	2.2%
New York	\$113,176,172	34.4%	\$128,106,356	30.2%	\$136,461,815	30.9%	\$151,705,988	32.2%	\$111,596,978	25.0%	\$111,814,508	25.3%	\$148,827,480	28.1%
South East	\$3,261,250	1.0%	\$14,016,250	3.3%	\$29,483,366	6.7%	\$27,927,428	5.9%	\$55,178,277	12.4%	\$71,645,254	16.2%	\$102,040,459	19.3%
Washington, DC	\$43,455,366	13.2%	\$72,370,006	17.1%	\$67,324,700	15.2%	\$43,695,200	9.3%	\$44,494,180	10.0%	\$32,155,686	7.3%	\$64,320,603	12.2%
Non Core	\$23,199,646	7.0%	\$30,399,151	7.2%	\$48,153,829	10.9%	\$58,516,985	12.4%	\$63,990,096	14.4%	\$70,434,611	15.9%	\$73,427,728	13.9%
Other	\$4,345,114	1.3%	\$4,528,717	1.1%	\$5,260,923	1.2%	\$6,000,000	1.3%	\$6,000,000	1.3%	\$5,600,000	1.3%	\$5,200,000	1.0%
Total	\$329,201,757	100.0%	\$423,951,371	100.0%	\$442,081,052	100.0%	\$471,583,857	100.0%	\$445,894,974	100.0%	\$442,516,325	100.0%	\$529,288,888	100.0%