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LOW INCOME INVESTMENT FUND
2009-2011 STRATEGIC PLAN

The Low Income Investment Fund (LIIF)
creates pathways of opportunity by connecting
low income people and communities with
capital markets. LIIF supports families and
communities by investing in:

- Affordable housing
- Schools
- Early care and education facilities
- Other community facilities projects

Since 1984, LIIF's achievements include:



- **\$740 million** invested in communities throughout the U.S.
- **\$5.0 billion** in other capital leveraged
- **600,000 people** served in 26 states
- **\$11 billion** of additional income for low income families

LIIF's Work to Date



- 54,000 homes for people to **live** in affordable housing
- 43,000 opportunities for students to **learn** in high quality schools
- 100,000 spaces for kids to **grow** in nurturing child care environments



Live



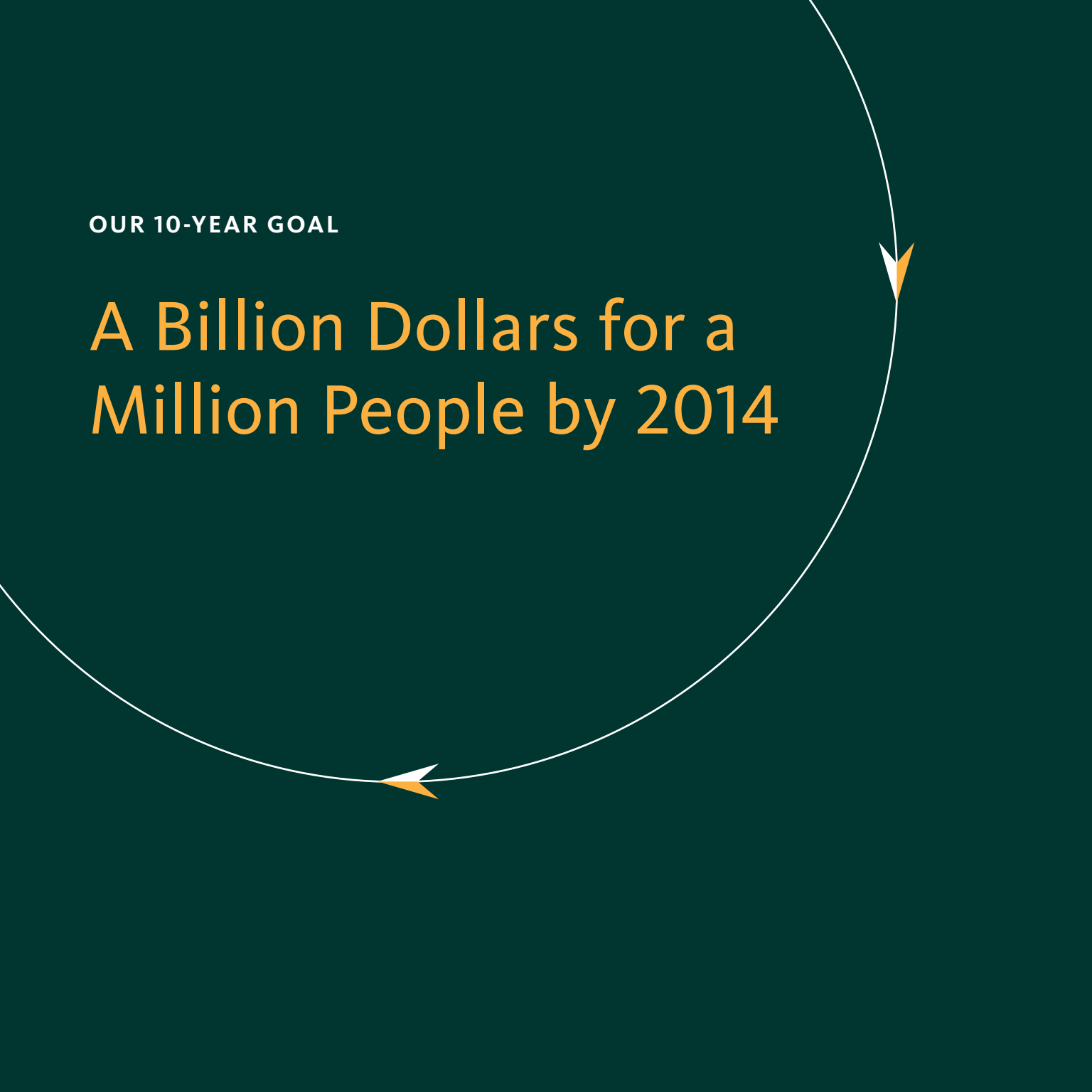
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OUR 10-YEAR GOAL

A Billion Dollars for a
Million People by 2014



By 2011, LIIF will be within striking distance:



- \$1 billion in capital invested
- 940,000 people served

From 2009-2011,
LIIF will: 

- Invest \$270 million in capital to support:
 - 6,500 homes for families and individuals
 - 11,500 school spaces
 - 90,000 child care spaces
- Mobilize \$11 billion in public resources for community development
- Strengthen LIIF's financial sustainability



Housing: A Platform for Family Stability

GOAL: PROVIDE \$130 MILLION FOR 6,500
AFFORDABLE HOMES

- Create housing for 18,200 people
- Save \$1.2 billion in housing costs for low and very low income people
- Fill a critical gap for early stage loans for affordable housing development



Education: A Brighter Future for Developing Young Minds

GOAL: CLOSE \$107 MILLION IN LOANS TO CREATE
11,500 SCHOOL SPACES

- Expand educational opportunities for 36,000 low income youth, helping them realize a total of \$300 million in additional lifetime earnings
- Publish a report on the work of charter schools to prepare disadvantaged youth for college
- Grow LIIF's charter school lending statewide in California and throughout the Northeast region of the country



Child Care: A First Step towards Opportunity

GOAL: DEPLOY \$32 MILLION OF SUPPORT
FOR 90,000 CHILD CARE SPACES

- Increase access to child care for 288,000 children and their families
- Train 1,570 individuals and organizations on developing child care facilities
- “Green” 750 child care centers through \$5 million in grants



Public Policy: Translating Practice into Policy

**GOAL: BRING MORE THAN \$11 BILLION OF PUBLIC RESOURCES
TO COMMUNITY DEVELOPMENT**

- Maintain \$11 billion of funding for existing programs such as:
 - New Markets Tax Credits
 - Community Development Financial Institutions Fund
 - Department of Education Credit Enhancement for Charter Schools
- Advocate for full funding of the Capital Magnet Fund
- Advocate for creation of a Child Care Capital Magnet Fund



Organizational Sustainability: Stability through Sound Management

GOAL: ENHANCE LIIF'S OPERATIONS AND FINANCIAL SUSTAINABILITY

- Maintain 100% self-sufficiency in LIIF's community investment programs
- Strengthen LIIF's asset management practices
- Maintain equity base of 15-20% of total assets
- Raise \$22 million in grants for LIIF's programs

Beyond Numbers, Our Work Is About People

Over the life of this plan, LIIF will invest millions of dollars in low income neighborhoods. We will serve over 100,000 people and advocate for public commitment to America's most vulnerable communities.

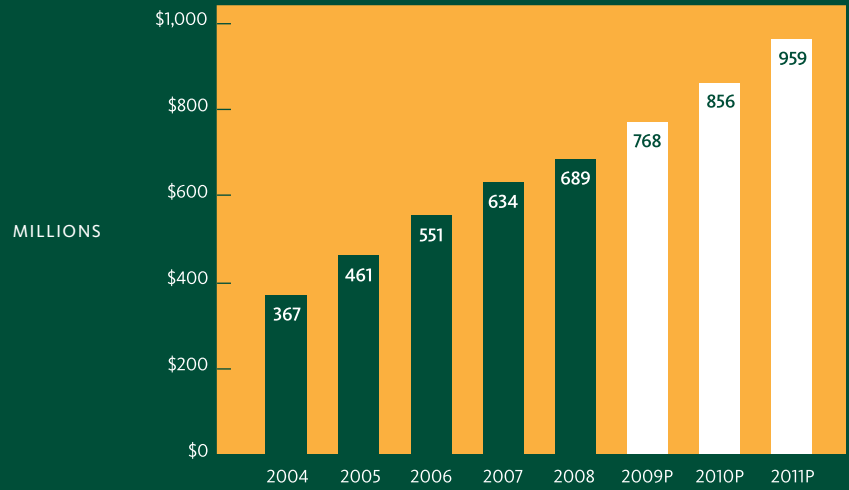
But, we always remember that these goals have very personal results: Shawna will attend a high performing school in Los Angeles and will see college as a new goal within her reach; the Alvarez family in the Bronx will move into a safe and affordable home for the first time; Robert will start a new job in Oakland knowing his son, Brandon, is learning and playing the entire day in a safe environment.

With Shawna, the Alvarez family, Robert and Brandon in mind, we look forward to taking on the challenges of the next three years and beyond, as LIIF works to create a society in which all people can achieve economic self-sufficiency and realize their full potential.

Community Investments 2004 - 2011

(FOR FISCAL YEAR)

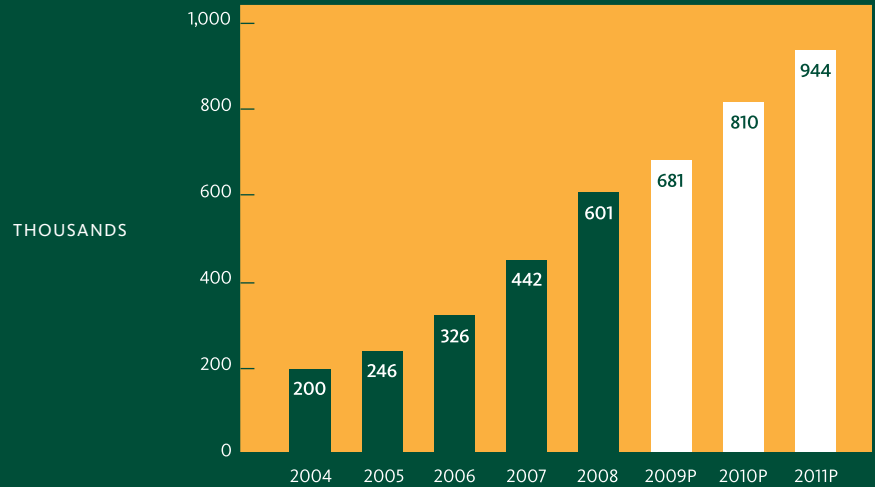
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People Served 2004 - 2011

(FOR FISCAL YEAR)

■ Projected





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